

# COMPANY PROFILE



LAW FIRM

MOHAMMED ALAQEEL & Co

محمد العقيل وشركاه

للمحاماة





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# Introduction

**MOHAMMED ALAQEEL & Co is an innovative and dynamic Saudi law firm** that succeeded in developing a leading professional team providing a spectrum of legal services to its local and international clients.

In line with the national transformation of our blessed country and aiming to **achieve the 2030 vision**, we work tirelessly on building and growing up our law firm under the **strategic management of Mr. Mohammed Al-Aqeel** our Managing Partner to ensure that the highest standard of legal services are provided on a simple and straightforward basis: **National Experts that Deliver International Expertise.**

We proud ourselves at **MOHAMMED ALAQEEL & Co** of our **in-depth knowledge and experience not only of the Saudi Law** and its diversified legal framework but also of the **Saudi business culture** and market practice insights that entailed us to provide our clients with guidance tailored to their specific circumstances and allowed us to secure complex transactions.

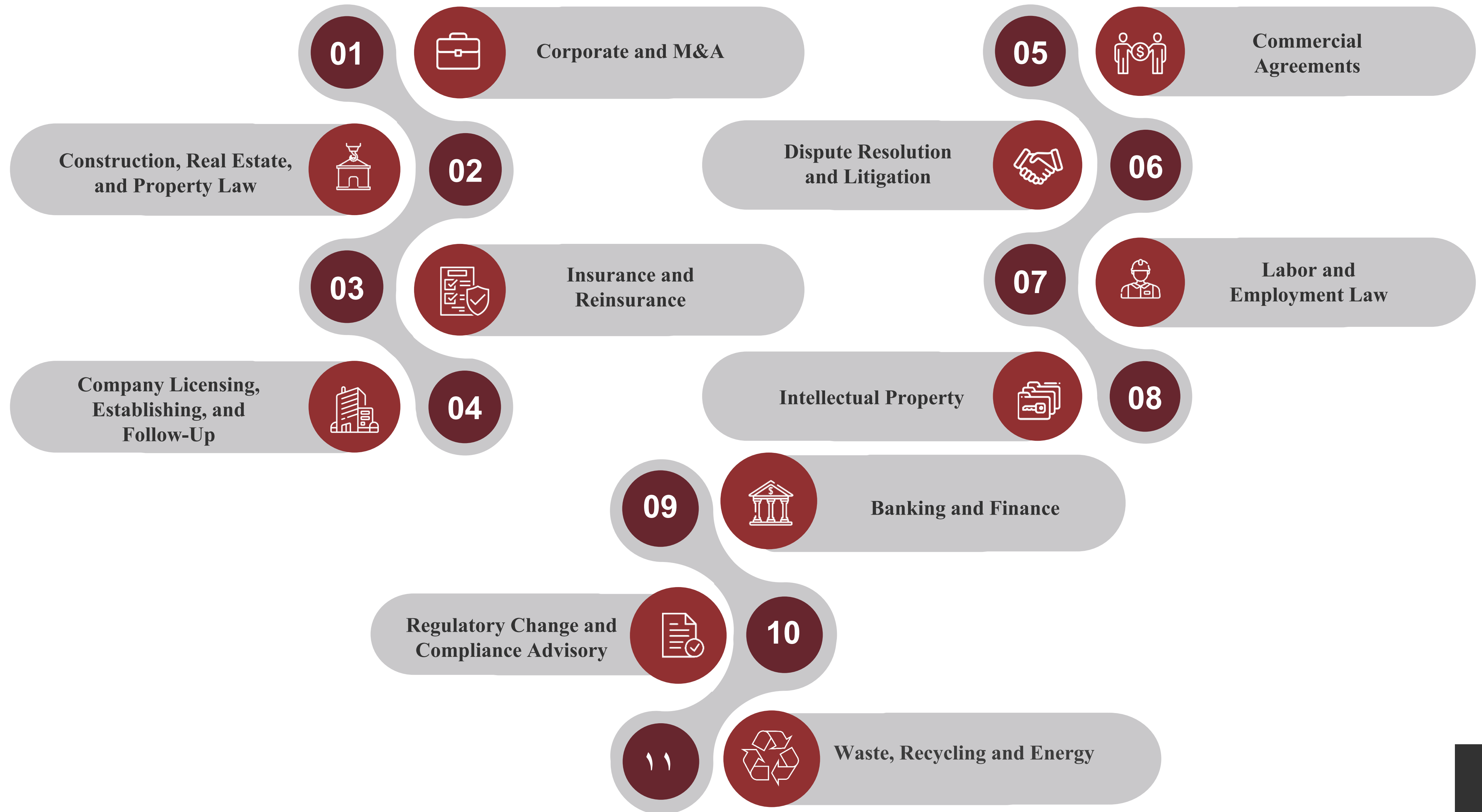
We strive to build **strong and enduring client relationships** and work hardly on our availability, our responsiveness and personal service and on our developed interest in each and every client's business and industry.

Clients at Mohammed Al-Aqeel & Co can benefit not only from our services provided by our extensive working team that encompasses **more than 20 lawyers** but also from services provided by our **international alliances** present in the major countries of the world (UK, France and China) with whom we collaborate regularly on international assignments.





# Our Practice Areas







# Our Practice Areas

## Corporate and M&A

The depth of our lawyers in corporate law enables us to advise on corporate set-up and restructuring, shareholders' agreements, joint ventures, shares acquisitions, corporate migration demergers and cross border mergers. **We** take time to **get to know our clients' specific requirements** and work in the way most suited to their corporate needs.

**Our lawyers have extensive experience advising our national and international clients** on mergers and acquisitions transactions. We offer our clients market-leading sector knowledge built up over years of working with clients across all industry sectors.

## Construction, Real Estate and Property Law

We cover a **wide range of legal services in this industry** such as sales agreements, rental and leasing, real estate development, contracting and subcontracting, project financing, properties management, design and construction contracts including FIDIC construction agreements in addition to several types of innovative skill-full agreements for private and public sectors.

Our team has a **comprehensive experience in construction matters** when it comes to dispute with the public sector pertaining to the government tenders and procurement and its relevant legal framework. We have been called by the most prestigious construction companies to provide surgical legal expertise on mega projects.

## Insurance and Reinsurance

MAC's Insurance Department **advises on an array of matters** including insurance policies, re-insurance, coverage issues, policy interpretation, errors, omissions and professional negligence, captive insurance, insolvency and schemes of arrangement, property damage, business interruption and liability insurance, contract drafting and regulatory issues.







# Our Practice Areas

## Company Licensing, Establishment and Follow up

We assist **international and foreign companies to establish a legal presence within the KSA** and enter the local market. We advise and represent clients on governmental and regulatory steps and requirements to be satisfied to obtain the foreign business license approval from the Ministry of Investment of Saudi Arabia (MISA) and later on we take all legal steps and actions to incorporate the company at the Saudi Ministry of Commerce.

Through the life of the entity, MAC takes care of **all the legal matters of the company.**

- Advising on the modification of the bylaws and the corporate structure.
- Renewing the registration certificate and corporate documents of the company periodically, advising, negotiating and drafting agreements regarding shares transfer, capital increase and decrease, merging and acquisition.

## Commercial Agreements

MAC make sure always to **provide tailor-made commercial agreements catered to the clients' individual needs.** The firm's commercial lawyers draft and review various commercial agreements and provide clients with **comprehensive legal advice** in relation thereto. Said agreements include, without limitation: Distribution agreements, Agency agreements, Licensing agreements, Franchising agreements, Cooperation agreements, Sale and Purchase agreements, Consultancy agreements, Memorandum of Understanding for various projects, Distribution and Exclusivity agreements.

## Dispute Resolution and Litigation

We're a diverse and highly-experienced team that benefit from our firm expertise across all our practice areas. We always adopt a **focused and proactive litigation and dispute resolution strategy**, supported by decisive action implemented as **quickly and cost efficiently as possible.** We work with our clients at an early stage to identify their drivers and targeted objectives, which enables us to advise on the most effective dispute resolution strategy and approach when faced with a dispute or potentially litigious situation.





# Our Practice Areas

## Labor and Employment Law

MAC provides **effective and comprehensive advice on labor and employment issues** in KSA, based on the extensive in depth knowledge of local employment laws.

The firm through its labor and employment lawyers provides the following services:

- Conducting due diligence on all companies' and organizations' documents related to labor and employment.
- Drafting, reviewing and negotiating employment contracts and independent contractor agreements, as applicable, for companies' employees, consultants, volunteers, etc...
- Representing companies and organizations in labor and employment disputes, including representing clients in pre-litigation negotiations as well as lawsuits before the competent authorities.

## Intellectual Property

We assist our clients in producing a comprehensive brand management strategy which ensures the most **efficient and productive use of their corporate assets**. The international MAC network works cohesively to ensure that intellectual property rights are protected and enforced throughout the WORLD with very competitive rates.

MAC creates the **most appropriate copyright advisory structures to protect** our clients' corporate assets including copyright levies, licensing, dispute resolution and audits. MAC gives you the opportunity to draft your patents, industrial designs and drawings and register them all over the world.

MAC provides advice on legal compliance issues to medical professionals, hospitals, healthcare networks, defend medical practitioners and institutions from cases of medical malpractice, medical negligence as well as pursuing claims of malpractice for patients.







# Our Practice Areas

## Banking and Finance

Banking and Finance is one of MAC **key practice areas**. We represent and assist local and international banks, financial institutions, investment funds, borrowers and guarantors by providing legal advice in all aspects of banking and financial transactions. MAC Lawyers gained extensive experience in **finance structuring** that starts from finding the source of finance, setting up the correct legal structure and delivering a creative product.

## Regulatory Change and Compliance Advisory

We work closely with our public and private partners in special mandate to **enhance the regulatory framework** and reach an efficient and innovative model. Our work spreads across all major geographies and provides a **world class benchmark** on emerging regulatory trends, expectations and requirements.

Our team is known for their ability to advise clients in **developing solutions** to meet the challenges of **compliance and corporate governance** ensuring that new requirements are always met. Our deep legal knowledge and long experience entail us to accompany our clients in navigating the ever changing risk landscape in which international and domestic businesses operate by identifying and assessing the risk, managing its consequences and finding the best legal solutions.

## Waste, Recycling and Energy

At MAC, we take pride in using our expertise to **advise** on all **waste and recycling matters** for both public and private sectors. Our dedicated team of specialists has been instrumental in guiding some of the most significant and high-value transactions in the industry.

Our hands-on experience in the waste and recycling sector has given us an **in-depth knowledge** of policy and regulatory landscapes in the Kingdom of Saudi Arabia. This strong foundation has allowed us to successfully provide **guidance** on numerous acquisitions and operation transactions in various sub-sectors, such as water, WEEE, hazardous waste, oil, and plastics.

We have successfully represented leading regional **energy companies** by facilitating their collaborations with public authorities, and have been frequently called to assist in the establishment and organization of their operations within the Saudi market





# Ethics and Conduct

The reputation of MAC is based on the conduct, integrity and abilities of our colleagues. MAC expects all of its colleagues to share its commitment to high ethical and legal standards and to avoid any activities that could involve any real or perceived unethical, improper, or unlawful act.

The success of MAC is dependent on the trust and confidence we earn from our colleagues and our clients. We all deserve to work in an environment where we are treated with dignity and respect. MAC is committed to creating such an environment because it brings out the full potential in each of us, which, in turn, contributes directly to our business success







# Our People

## Meet Our Partners



**Mohammed Al-Aqeel**  
Managing Partner

Mohammed, as Managing Partner of Mohammed Al-Aqeel & Co, is responsible for driving the firm's strategy, leading the firm's partners and staff, managing the firm's relationships with its key clients and representing the firm publicly.

Prior to establishing Mohammed Al-Aqeel & Co, Mohammed worked for a major international law firm and served as the legal board advisor of the Saudi National Water Company.

A recognized and skillful expert in different areas of law, Mohammed has worked with clients in a range of sectors to execute their most significant transactions across the world, including many ground breaking deals.

Mohammed is well appreciated for his strong background in developing and executing strategic plans and outcomes.





# Our People

## Meet Our Partners



**Abdullah Al-Aqeel**  
Founding Partner

Abdullah is highly regarded for his expertise across a broad range of large and complex legal matters and transactions including high net worth individuals. Abdullah developed an extensive expertise in corporate finance, structuring of businesses, corporate reorganizations, establishing companies and ensuring their compliance to relevant laws. Abdullah is also approached by clients for his skills in drafting complex agreements in different sectors.



**Abdullah Al-Shurimi**  
Founding Partner

Abdullah's practice spans all aspects of transactional and litigation matters. He has considerable experience in dealing with corporate and commercial issues, including commercial transactions and contracts and also managing property funds set up and clearance. Abdullah is recognized as a prominent player in setting and developing most strategic and complex transactions in the real estate market.





# Our People

## Meet Our Partners



**Dr. Wassim Abou Nader**  
Partner

Wassim is a highly experienced lawyer in corporate, commercial, banking and construction law. He is frequently involved in advising on M&A, joint ventures, project developments, commercial contracts and construction projects and is known for combining a strong technical legal knowledge with a practical commercial approach. Wassim started working as a junior associate in Paris, moved after to a senior position in London and returned back to the MENA region where he acted as a partner in several regional law firms prior to joining Mohammed Al-Aqeel & Co. Wassim holds a PhD in Banking Law from the University of Pantheon-Assas Paris II and has taught for several years at different universities in France and Beirut.



**Bassel Tohme**  
Partner

Bassel handles a broad range of corporate and commercial matters for renowned national and international companies. With his extensive experience in this field, he has advised on many agreements and cross-border transactions including joint ventures, mergers and acquisitions, foreign investments, companies' incorporation, joint venture structuring and project development. Bassel also focuses on litigation and arbitration matters for local and international clients.





# Our People



**Abdulmajeed Alabdulwahab**  
**Senior Corporate Consultant**

General Director of Companies Law and Policies at the Ministry of Commerce, Riyadh, from the year 2018 until 2023. During this period, he was responsible for developing and formulating corporate regulations and policies. He supervised and managed the work on creating a new Companies Law and drafting the executive regulations. Additionally, he oversaw the corporate governance and non-profit corporate governance regulations projects, along with preparing the guiding manuals, advisory charter, and beneficiary verification guidelines.

Mr. Abdulmajeed has been a practitioner in providing legal services and consultations since the year 2006. This is due to his extensive experience in delivering consultative legal services to both the public and private sectors, in accordance with international standards he gained through his tenure with global law firms. This experience was acquired during his employment with international law firms.

Mr. Abdulmajeed has contributed to providing legal support to various committees and legislative and executive bodies throughout his career





## Our Clients







# Thank You

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